



Welcome to UK News March 12th 2015
your weekly update from around CEMEX UK

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BEING THE BEST FOR FAMILIES

Stop and always think safety



Sadly this week saw some bad news with our first LTI for 2015, after 35 weeks injury free. An employee suffered 1st and 2nd degree scalding on his face and arms when hot water was released under pressure as he removed a cap on the cooling system for an auxiliary engine.

Thankfully the eye protection he was wearing prevented more serious injury. An investigation is underway to identify the root causes of the incident.

BUT please remember to always stop and think and step in if you see ANYTHING remotely unsafe to keep each other from harm.

BEING THE BEST FOR CUSTOMERS

Grey and white is Greener...Ready Wallform launch



Our launch of Ready Wallform at ECO-BUILD was a huge success!

CEMEX exhibited as part of the Concrete and Masonry Pavillion and this was our first return to Ecobuild in 8 years!

Ready Wallform is an insulated concrete formwork building system (ICF).

If you don't know much about this, please get familiar with it, as we will need your help to sell it!!

Mathew Tranter - our Housing Business Manager can bring you up to speed on it - alternatively we



are building an area in the [cemex.co.uk](http://www.cemex.co.uk) website and some supporting literature at the moment. <http://www.cemex.co.uk/housing>



Thumbs up, advanced sales technique!



Our Commercial Manager in Readymix Scotland , Graeme Whyte had a little cooking mishap at home which resulted in a bandaged thumb

On a sales visit to the Procurement Director of Luddon Construction we were keen to secure a large order for our Grangemouth plant at the nearby Oil refinery

With all the backing of the Sandler techniques in his toolbox Graeme secured the order!

This is email from the buyer :

Graeme,

I have images of you with your sore thumb, so the sensitive bit of me says I should give you the order!

Sandy Cruickshank

Luddon Construction

Laying down the gauntlet, as well as the asphalt...



John Godley demonstrated the great customer attitude and teamwork can get record jobs for Asphalt. John has just secured and started supplies of 480t AC 20 Dense Binder from Ely mainline asphalt plant to some distance over the border to Beccles in Suffolk, - an area not normally supplied from Ely – at a great price. The customer contacted John and asked about supply, asking if we could you do it rather than just what's your price.

John seized the opportunity in the knowledge of current activity levels. He went away and got his ducks in a row with the planning team,

ensuring we had the plant and logistics capability (road maps!).

He returned to the customer and gave them complete confidence we could do it and secured the work at great price. In fact never in the field of mainline asphalt plant history have we supplied this product at this price!

Well done Jonno.

Andy Shield would like to set a challenge to the rest of the team can they push the boundaries and beat this from a mainline plant (local excluded), with a suitable reward for the quality of the order. Just shows what be achieved if you have the right mindset!

The bare bones...of Liverpool Street Crossrail



The Crossrail contract we are supplying concrete to at Liverpool Street was in the news this week, as the discovery of hundreds of graves from the 16th and 17th Centuries has caused a slight hiccup in the works! The unknown graveyard is thought to be for those who died primarily from the plague at the old Bethlehem Hospital which stood on the site way back. At the moment there is a team of archaeologists investigating and removing skeletons, which will be taken to consecrated ground elsewhere and then reburied.

An interesting glimpse into London's history. See the item on BBC iPlayer.



BEING THE BEST FOR SHAREHOLDERS

FUCHS & CEMENT: A Working Partnership



FUCHS Lubricants (UK) Plc and CEMEX have signed a three year contract for the supply of lubricants and greases to CEMEX Aggregates & Asphalt, whilst also supplying other divisions. FUCHS is the world's largest independent lubricant manufacturer and bring with them many years of lubricant experience. With helpful staff and representatives they aim to assist with every step of CEMEX's current production processes making sure the right lubricants are being used throughout all plants.

A main advantage to this working relationship is the ability to trial products. In an attempt to further save energy, money and downtime, FUCHS are running a simple energy saving trial and results are currently indicating an initial 3.5% energy saving across the plant. This reduction will lead to substantial production cost savings for CEMEX. More time is required for precise feedback which will then be analysed and we anticipate this will result in more efficient lubricants being used.

BEING THE BEST FOR COMMUNITIES

Cluster 6 Lend a hand and make the local news!



Darren Hughes, Paul Craven, Jenny Deacon and Cathy Livesey, recently helped their Local Model Railway near Preston, create a new turn table which will be used for their new specially designed disabled carriage. They have been providing children and adults train rides in the local park for 60 years and survive purely off donations, to celebrate their 60 year anniversary they have raised funds for a specially designed carriage which a wheel chair can sit.



Cathy Livesey, Sales Rep for Cluster 6, commented, "We had a fab day, absolutely back breaking as we had to barrow the concrete over park land... however it was very worthwhile, with the help of Liz Young our media manager, we even made the local news!"

Red nose footie at Rugby...



Players from Rugby Office limbered up to play against colleagues from the Rugby Plant for red nose day last Sunday. The score was 6-4 to the office!! The weather was atrocious tipping it down with rain but a few hardy supporters came out to watch! The match raised £130 for Red nose day and refreshments were held afterwards in the local hostelry...We all await the rematch next comic relief day or maybe sport relief??



Hyndford Quarry Opens First Chain of Bug Hotels!!



During a boundary check and quality walk, Quarry Manager Christopher Muffett came up with the idea of using reclaimed materials from around the quarry to create some bug hotels. So off we went collecting items which we could use as a new habitat for local insects and bugs, we decided that to help with engagement on site we would split our team into two groups to see who could create the best 'hotel'

After a bit of banter between the teams they got stuck in, including myself and Chris on opposing sides. The end result was two 'Bug Hotels' open for business..... even though my team lost after some dodgy judging. The purpose of these is that as spring approaches insects and bugs will be attracted to the area helping with breeding and attracting different species

to nest safely.

We will be monitoring these after a few weeks to see what we can spot coming to the area! Hopefully we might even get some hedgehogs nesting in the grass and moss at the lower levels! Some finishing touches will be applied with grass roofs and the planting of local trees around the 'hotels' to attract even more wildlife during the year.

The team all had fun and helped them feel even more connected to the quarry and local area. Well done to team Hyndford.

It's not just bugs who need hotels...



Sand martins need our sand bank hotels too! Burt Churcher at West Heath quarry is getting the latest in sand hotels ready as the southerly winds are due to bring in our first Sand Martin visitors any day now! If you are on a quarry please do the same and get your sand hotels ready.

Paint your face funny for money...



There's still time to donate money to red nose day to see the top team's ridiculous photo's on shift (who knows if enough is raised maybe in UK News next week too??) Want to see Lex or Matt as a clown, Jesus or Chris with mascara?? Or sponsor and nominate your colleagues to paint their faces funny?

Then donate to <https://www.justgiving.com/CemexChangeYourFace> or text CCYF50 (and then your amount) to 70070.

Please be generous for this great cause.



Support Michael Hix's half Marathon!



On the 12th April Micheal Hix (RMX relief manager and RMS advisor) is putting himself through the mill and running the Plusnet Yorkshire half marathon in Sheffield.

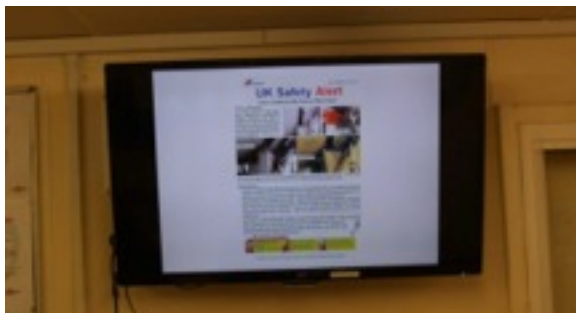
Michael comments, "Cemex are the BEST FOR COMMUNITIES and I have decided to run to raise funds for Bluebell Wood childrens hospice in Dinnington. They are a fantastic bunch of people that look after kids with a shorterned life expectancy and it's a charity close to my heart.

I'm not expecting a competitive time, it will hurt and the first 5 miles is all uphill, so please share this with colleagues. Donate if you wish using my just giving page -

www.justgiving.com/michaelhix . Any donation no matter how big or small is fantastic. I'll post photo's after I've done the event. Thanks everyone, Take care."

BEING THE BEST FOR EMPLOYEES

Cumbusmore TV...well monitor



Some of our colleagues in Aggs have been installing monitors in their messrooms as a way of improving communication to employees. The monitor links up to the manager's laptop and is especially good at communicating site safety messages and safety alerts. It can also be used to communicate company newsletters and site production and energy performance. For further info contact Ian Kerr Cumbusmore quarry manager or Glynn Richards Aggs SE who has also done the same.

Thanks for your effort!



Congratulations to the January / February Thanks For Your Effort winner Steven (Stevie) Reid. Internal Sales Representative, Asphalt Scotland. Steven will receive a £100 voucher for Waitrose.

Other nominees were:

•Steven Reid - Internal Sales Representative, Asphalt, Scotland - Winner

- Jane Barker - Operations
- David Bloomfield - Relief Plant Manager and Mark Wilkin - Plant Manager - Operations
- Vicky Leonard / Jamie Pickles / David Beck / Paula Goodall / James Fairclough / Matt Tranter / Ben Killeen / Steve Hakesley / Lesley Russell-Smith - Comms/Marketing/SP
- Andrew Raeburn - Plant Manager, Asphalt
- Barry Smurthwaite - Weighbridge Operative, Middleton Quarry

What did Stevie do to get nominated?

Following a frustrating Friday Afternoon trying to process a £2k Cash Sale, that was required for next day delivery, Stevie took it upon himself to come into the Uddingston Office on a Saturday morning and process the order. This authorised payment, allowing the order to be delivered on time

The Customer & Business both benefited despite our initial problems, the customer was unaware and received seamless service. We supplied a profitable Cash Sale on a Saturday morning. This will lead to more business.



Internal Vacancies

IVC Ref	Position	Company	Location	Closing date
061-03-2015	HGV Driver Class 2 LG071	Logistics	Bletchley	13/03/2015
062-03-2015	Assistant Quarry Manager	Aggregates & Asphalt Northern	Divett Hill Quarry	20/03/2015
063-03-2015	Senior Operative	Asphalt	Gartshore Plant	27/03/2015
064-03-2015	Sales Agent	Readymix Central	Rugby Office	16/03/2015
065-03-2015	Health & Safety Advisor	Human Resources	Midlands/North West	23/03/2015
066-03-2015	Mobile Plant Operator	Pro-Ash LLP	Cottam Power Station	16/03/2015
067-03-2015	Night Driver	Logistics	Rugby Plant	23/03/2015
068-03-2015	Night Shift Supervisor	Aggregates Southern	Dagenham Wharf	20/03/2015
069-03-2015	Night Shift Operative x 2	Aggregates Southern	Dagenham Wharf	20/03/2015
070-03-2015	C+E Tipper Driver	Logistics	Kingsmead Quarry	23/03/2015
071-03-2015	LGV (HGV) Class 2 Driver x 3	Logistics	Wickwar Quarry	20/03/2015

For further details on other roles and a full listing of other vacancies, together with information on how to apply, please log on to CEMEX Shift > My Services > Internal Vacancies>New IVCs.

We would love to hear from you for the next edition

To send us a story: either click on 'submit a story' on the UK News website or email gb-communicationsandpublicaffairs@cemex.com or call us on 01932 583 217/006.

If you can, please include a photo too (taken in super fine landscape setting and saved as a jpeg.) Thank you.

