



Welcome to UK News 18 March 2015
your weekly update from around CEMEX UK

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BEING THE BEST FOR FAMILIES

LTI Free Congratulations To:



Well done to Readymix London Cluster 23 on 7 years LTI free and to Ash who celebrate 2 years LTI free.

IHC Forum Held In Cluster 3



Well done to the management, IHCs and staff in Cluster 3 for their commitment, Team work and engagement in last week's IHC forum.

The focus was on STEP IN and all are committed to looking after themselves and others. There were several accounts given where people had stepped in, which may have averted an

incident/accident happening both on CEMEX and customers sites.

Several other safety values were discussed during the evening which included Lone Working, Slips Trips and Falls, NMHA reporting and My Space. With over half of the Cluster 3 IHCs attending, there was no shortage of questions or comments. The evening continued with an open forum with Regional Director, Craig Williamson, in the hot seat, where individual IHC concerns were dealt with.

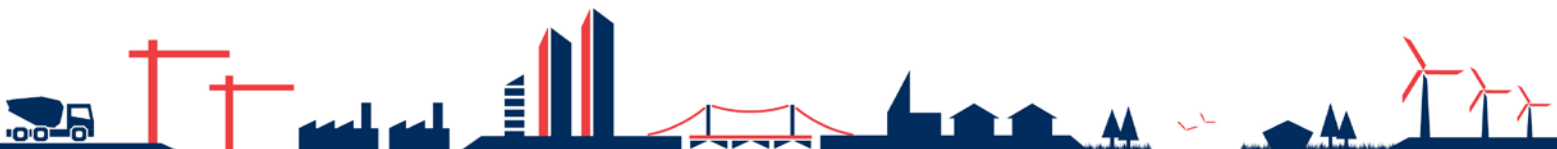
Once again, thanks to all for an enjoyable and engaging evening.

BEING THE BEST FOR CUSTOMERS

Improved Planning = Improved Customer Service



Robert Edwards, Asphalt Sales Rep, wanted to thank the Planning Team at Thorpe for the way in which we are engaging and pleasing our



Asphalt customers. We are receiving good Customer feedback about the way that we plan to supply after discussion with them.

The Planners gather the information, it is considered and evaluated, and they go back with realistic options which, 9 times out of 10, are very acceptable to the customer.

We are not just saying 'yes' and hoping for the best (Planning to Fail), and we are not saying 'no' and offending Customers in turning orders away.

The Planning Team are offering realistic options and alternatives, unlike our close competitors who are selling cheap and failing to supply.

Our "Value Over Volume" policy is greatly enhanced by what the Planners are doing right. Well done and thank you.

Probably The Largest Single Day Cash Sale In The NE...



Congratulations to Readymix ISR, Kelly Brown, who secured 174m3 cash sale this week for Atlantic Wind Services for a Wind Turbine base at Middle Head Wind Farm Consett. The customer insisted they required 6 trucks (although with the distance from the Plant 4 trucks would be enough); however, Kelly secured some additional services on the contract charging for the extra 2 trucks. Making it the largest single cash sale in the NE so far (we think!).

Our IHCs also identified a safety issue with access to the site - only a single track road over a mile long with no passing places. Kelly arranged for a member of the Ops Team to call on site. They decided that traffic management would have to be in place before delivery. Kelly ensured we received confirmation from the customer that this was in place before we began delivery.

We delivered to the contract perfectly with great feedback from the customer.

Atlantic Wind have another base to pour in the next two weeks and after their experience of Kelly's professional approach we are confident of securing this contract too.

Well done to Kelly, the Team, Dave Routledge and the IHCs for great Team work and great customer service.

BEING THE BEST FOR SHAREHOLDERS

Another Union Jack Truck Joins The Fleet



Another Union Jack truck hits the road! A new truck in Lincoln now has our Union Jack branding on the side, supporting our Helping to Build a Greater Britain strategy. The photo was taken with Lincoln Cathedral in the background and this truck will be based at Lincoln Asphalt Plant.



Readymix Think Tank



Readymix UK has recently launched its pricing think tank. The aim of the Think Tank, headed up by Damon Montgomery, is to support the RMX business here and globally to help reach the greener RMX planet.

Chris Leese, VP of UK Readymix, commented: "This is possibly the most important initiative within Readymix this year! The Think Tank exists to generate new ideas and to recommend strategies that will make sure we exceed our commercial targets. The Team has been carefully selected and I am confident they will deliver."

Their thinking looks beyond business as usual to continuously improve the RMX business. Share knowledge efficiently within UK Readymix and globally, and to place UK RMX at the centre of all their actions so that they will be at the 'top table' of CEMEX Readymix global network success.

We look forward to hearing more about their plans and successes in the future. **To find out more go onto the Think Tank page in Shift via the Readmix community.**

BEING THE BEST FOR COMMUNITIES

£2,769.44 Raised For Red Nose Day



Thank you to everyone who donated towards Red Nose Day. We raised an impressive £2,769.44 with the Rugby Office providing the hub for activities.

They started off on Sunday 8 March with Chris Harding, Aggregates and Asphalt Planner, who co-ordinated a Rugby Works v Rugby Office football match – Office won! - and raised £130 despite the pouring

rain and a few injuries to players.



This was followed on Friday 13th with another sporty event from the Readymix Sales Team, including Central Readymix Director, Stuart Keighley, who, on bikes donated for the day by Virgin Gym Rugby, cycled the equivalent of Newcastle upon Tyne to Rugby and raised £85!

Some of the Team dressed in costumes for the day to liven up the office.



Meanwhile, downstairs in the canteen, there was serious competition in the Bake Off Competition which was brilliantly organised by Celaine Cave and Claire Lomax from Haulage. The judges "Mary" Margaret Smith, "Mary" Jane Barker and "Mary" Liz



Dixon had the tremendous task of judging 11 different cakes; the standard of which were extremely high. The winner, Kelly Wills of Logistics, was a very worthy winner with her Smartie Cake. All the competition cakes were then added to the main cake stall and a very healthy £260 was made at the end of the day.



Raffle prizes donated by VPs Chris Leese, Lex Russell and Matt Wild, along with prizes from Marketing and many others, raised a grand total of £245. Their tenacious Post Lady, Margaret Smith, sold the tickets whilst delivering the post and she could certainly teach our Sales Men a thing or two!!!

They also had Bric-a-Brac Stalls, the Book People and two guest crafts ladies who were selling delicious fudge and arty items - there was no shortage of delightfully calorific items available!

Special thanks goes to all the VPs, Directors and Managers who made their 'Faces Funny For Money'.

It started off when they indicated if £100 was raised by the Thursday afternoon, they would put their funny faces on Shift on Friday. Little did they know the generosity of their colleagues, who raised over £900, had the delight of seeing Jesus Gonzalez, Chris Leese, Lex Russell, Matt Wild, Martin Langvad and many more of the Top Team all with painted faces - I don't think Shift has ever been so busy and if you missed Jesus dressed up like a '70's hippy, you missed a treat! Many thanks to Lynsey Smith from Commercial Cement who set up the Just Giving page and kept it updated throughout the day.

"This year's Red Nose Day has been absolutely terrific. I am so proud of everyone who works here at Rugby and of everyone who has taken part in the money raising" said organiser Louise West from National Engineering. "It was great that CEMEX were right behind us by donating £1,000 to get the ball rolling. I didn't think we could top our total from 2013 but the enthusiasm and talents of my colleagues at Rugby has proved year on year that we can do better and better."

Well done to the enthusiastic Team at Rugby who helped pull it all together, special mention to Lou West for co-ordinating it all.

Denge Start The Weekend With A BANG!



The staff at Denge Quarry started their weekend last week with a bang when the MOD police came to site asking if they could do a controlled explosion on a World War 2 Device that had been found on the local RSPB site. The police set up an exclusion zone and the explosion was set from a safe location. One of our staff got to push the button, Dan Hand, who has been with the company for a little over 3 months now, as a reward for assisting the police with the setting up of the exclusion zone.



"Didn't We Have A Luvly Time..... The Day We Went To Redcar!"



The Cluster 3 Readymix Production Team had a great afternoon on their Lend-A-Hand challenge at Redcar Athletic FC Ground. They laid a concrete perimeter standing area.

Mention must go to Russ Young, Tim Jennings, Kieron Stares, Bill Clarke, Anthony Colman and Gary Cain (who, it has to be said, whilst manning the wheelbarrow looked as useful as Joe Pesquale at a Mixed Martial Arts Contest!).

"Still the 'craic' was great throughout" commented Gary, "And a great job was completed in the local community. If only our local football team can show as much spirit over the next week then promotion will be ours!! Up the Boro!, thanks lads. John Parker should be very proud!"

No "Larking About" In Cluster 15



On Wednesday 11th March a Team of willing helpers spent their Lend-A-Hand day at The RSPB Headquarters in Sandy. The Team consisted of Steve Gatfield, Steve Amos, Mark Smith, John Gillson and Sally Tokens.

The work helped the re-creation of the heathland at The Lodge and involved removing Birch and Pine. Birch is one of the main problems for the heathland habitats as they try to establish more open heather and grass for birds like the Woodlark and Nightjar.

The Woodlark is a rare breeding bird in Britain that is found on dry sandy soils and lowland heathland. In 1986 there were as few as 250 pairs. Since the late 80's and due to the forest clearings, the amount of birds has increased dramatically. They like short, grassy or heathy turf as they forage for all of their food on the ground. Nests are located under heather bushes and by clearing all the Birch this is making an ideal habitat for the Heather to develop and encourage nesting.

The project at The Lodge is to re-create 100 hectares (one square kilometre) of lowland heathland. Peter Bradley who is the Senior Sites Manager at The Lodge, informed us that they had heard a Woodlark for the very first time at The Headquarters the previous day to our visit. Peter was very pleased with the work that was achieved during the visit and said he would welcome us back again. It was a brilliant day and enjoyed by everyone who took part.

BEING THE BEST FOR EMPLOYEES

Peter Lingwood Retires



The Readymix Team bade a fond farewell to Peter Lingwood, Senior Engineering Manager for Readymix, after a 36 year career with us in the Engineering Department.



Lance Higgs, National Operations Director, paid tribute to Peter's herculean contribution to our business. "During Peter's 36 years working for RMC and CEMEX, he had a major part in over 240 concrete, aggregate and building products projects. To give you an idea of his prolific project workload - in the last 10 years with CEMEX he has put up 34 concrete batching plants, which, by anyone's standards, is a major achievement. Peter will be greatly missed, not only for his hard work and his encyclopedic knowledge, but also for his contribution to making Readymix a safer more efficient business."

Many colleagues past and present gathered to wish Peter a long and happy retirement on his allotment. He will be greatly missed by his colleagues - as well as the Peacocks at Hatfield Quarry!

Alison Wilson



We are very sad to report that Alison Wilson, our Aggregates & Asphalt Customer Service Team Leader at Preston Brook, tragically passed away last weekend. Alison was 36 years old and leaves a partner and two daughters aged 8 and 12. She had worked for CEMEX for 11 years and was a loved and respected colleague, with an ability to bring calm to what can be a high pressure environment in the Planning Office. Our prayers are for her family, friends and colleagues at this time.

Free MPA Office/Meeting Place In London



As members of the MPA CEMEX can use MPA facilities and services at the MPA offices in Victoria, London for free.

MPA offers cost effective, flexible, multipurpose business and training facilities. Members are entitled to use meeting and conference rooms **FREE OF CHARGE at the MPA offices in London**, along with a number of further benefits:

- **FREE internet and Wi-Fi**
- **FREE LCD plasma screens**
- **FREE DVD player**
- **FREE flip charts and pens**
- **FREE tea and coffee in all meeting rooms**
- **FREE hot desks**

And for a small fee or at cost:

- **Video conferencing**
- **Use of conference phones**
- **Photocopying/faxing/printing**
- **Sandwich lunch/ finger buffet - prices from reception**

The MPA Victoria office offers 4 meeting rooms with capacities from 4 to 24 seated people.



To book meeting rooms, catering and bureau facilities at the MPA offices and make the most of the special benefits for MPA members, contact: Velma Grant at: reception@mineralproducts.org
Telephone: 020 7963 8000.

Internal Vacancies

IVC Ref	Position	Company	Location	Closing date
072-03-2015	LGV Class 2 Tipper Driver	Logistics	Bletchley Depot	10/04/2015
073-03-2015	Plant Supervisor	Readymix Northern	Alnwick Plant	26/03/2015
074-03-2015	Plant & Field Technician	Technical	Cluster 16	27/03/2015
075-03-2015	Plant Supervisor	Readymix Northern	Haydock Mortar Plant	26/03/2015
076-03-2015	Plant Fitter/Fabricator	Aggregates Northern	Shap Quarry	31/03/2015
077-03-2015	Quarry Manager	Aggregates Northern	Raynes Quarry & Jetty	31/03/2015
078-03-2015	Quarry Operative	Aggregates Central	Attenborough Quarry	24/03/2015

For further details on other roles and a full listing of other vacancies, together with information on how to apply, please log on to CEMEX Shift > My Services > Internal Vacancies>New IVCs.

We would love to hear from you for the next edition 25 March

To send us a story: either click on 'submit a story' on the UK News website or email gb-communicationsandpublicaffairs@cemex.com
or call us on 01932 583 217/006.

If you can, please include a photo too (taken in super fine landscape setting and saved as a jpeg.) Thank you.



