



Welcome to UK News 4th October 2017
your weekly update from around CEMEX UK

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BEING THE BEST FOR FAMILIES

Michel's Safety Message



I would like to take the opportunity to share some reflections and observations related to 8 VFLs I did during the last three weeks. The most important and striking observation is that we are able to operate at very high standards in several operational sites in terms of overall safety environment, housekeeping, risks prevention and behaviours, which is great, while in some circumstances we are still operating at lower standards, which is worrying. I would like to insist on the fact that this observation is independent of the relative ages of equipment.

Stepping in, I believe we cannot keep making our safety environment partially dependent on local circumstances: housekeeping, risks preventions, local teams' engagement and involvement, must now become our norm everywhere, every time.

It is also striking that those sites that have really adopted the concepts of LEAN management are consistently operating at very high standards with a constant engagement of all local stakeholders in continuous process and safety conditions improvements, working as ONE team. This observation is also independent of equipment relative ages.

In order to make sure we operate at the highest standards, everywhere, every time, regardless of equipment relative ages or any other local circumstances, we will roll-out LEAN management essentials and management culture in all our product lines and sites over the next 18 months. This roll-out will be led by Phil Baynes, VP Cement Operations, and supported by all product lines VPs and their teams, as well as OHR and Health & Safety teams.

Please be alert of upcoming communications on this topic in the weeks to come.

Beyond the sharing of the above reflections, I would like to ask you to stay very alert, being conscious of risks and of our own vulnerability, apply our safety principles, and step in when you observe any deviation.

Best regards,
Michel



Hand Safety Stand Down Next Week



Injuries to hands and fingers account for over a third of our most serious injuries. With that in mind, we are asking the business to hold hand injury safety stand downs on Monday 9th October.

The Health & Safety team has produced a poster and briefing materials for you to use (see the download section on the UK News website or at the end of this document).

Please support this stand down and think about keeping yours and others hands and fingers safe.

Get The Message!



The crew of the Sand Fulmar had t-shirts printed with each member of the crew choosing a “keep calm and XXXXX...” safety essentials slogan so that everyone could be reminded of how to keep safe and to step in.

Well done for taking this initiative and making the message personal too.

Slogans included:



‘Keep calm and....’

- Work safe
- Report it
- Climb safe
- Get a permit
- Lift safely
- Step in
- Tidy up
- Get a grip
- Drive safe
- Check your tool

Join In Stoptober

FEEL HEALTHIER

No matter how long you've smoked for, quitting can help improve your health straightaway.

CASH IN

You'll have much more cash in your pocket. If you smoke a packet a day, you could save around £250 each month!

PROTECT YOUR FAMILY

Quitting helps protect your loved ones from harmful secondhand smoke – reducing their risk of developing asthma, meningitis and some cancers.

Stoptober, the 28-day stop smoking campaign from Public Health England, is back from 1st October.

Stoptober has driven over 1 million quit attempts to date and is the biggest mass quit attempt in the country. It is based on



research that shows that if you can stop smoking for 28-days you are five times more likely to stay smoke-free for good.

There are lots of ways to quit and Stoptober can help people choose what works for them. You can quit using medication (including nicotine replacement therapies such as patches and gum) or e-cigarettes. Stoptober offers a range of free support to help people on their quitting journey including an app, daily emails, Facebook Messenger and lots of encouragement from the Stoptober online community on Facebook. In addition, people can get expert face-to-face advice from local stop smoking services. Those who use stop smoking aids and who get face-to-face support from their local stop smoking service are up to four times more likely to quit successfully.

More information can be found at:

<https://www.nhs.uk/oneyou/stoptober/home#yWiSJm3Qilzv7WAd.97>

BEING THE BEST FOR CUSTOMERS

Raising The Bar.....



Congratulations to the team in Liverpool for supplying the Lime Street station job. They got outstanding feedback from customer, Andy Wharton from Raised Floor Solutions, who put a comment on Instagram: "Anyone working in the concrete industry understands how key your chosen concrete supplier's service is to you.... I have to say the service CEMEX has provided throughout, whilst

delivering circa 23,000m3 to our Lime Street site, been excellent. Thank you."

ONE CEMEX NE Team Cultivate Customer Links



The North East Commercial team are firmly on board with the collaboration efforts within CEMEX with commercial teams cross selling different divisions products across Asphalt, Aggregates and Readymix Concrete. Introductions to potential clients are happening on a daily basis. With this in mind, Stuart Johnson, Mark Oxnard, Jack Errington and Natalie Hodson agreed that informal introductions suited our client base far more than formal meetings.

Natalie explains: "The North East demographic of customers differs from those in other areas; they like to deal with people who speak their dialect. We all believe that dealing with

approachable people in the North East is key to success. Trust is built between ourselves and our customers on a personal and professional level. We spend a lot of time at work and relationships with colleagues and stakeholders alike make our whole experience more enjoyable; and makes for a far more enjoyable experience for the customer.

With all of the above in mind we all collectively discussed how we could bring together those people who buy from CEMEX, in certain divisions, as a "thank you" for their loyalty and trade - this would also informally introduce them to our colleagues in other divisions to increase their trade with us. Stuart



Johnson suggested an evening of entertainment at the dog racing in Newcastle. We all agreed that we would each invite two customers who traded with us a lot on one or two products, but not a lot in other aspects. Between the four of us we invited Chapel Park Groundworks, Anwen Construction, Absolute Civil Engineering, Jewsons, Ian Taylor and Sons, and Colin Watson Construction.

On Thursday 28th September we met at Brough Park Dogs Track in Byker. We introduced our colleagues to our customers, as well as our customers to each other. Overall, the evening was a huge success! CEMEX were a sponsor of Race 5 and Stuart presented the winning dog of that race with his trophy and prize; we all met customers we would not generally be able to reach due to the usual barriers of entry we encounter. It was an enjoyable setting for our customers with their colleagues, peers and local representatives where business cards were swapped, meetings were arranged and plans were made to move forward with existing accounts. We got some lovely comments from some of them:

"I will always use CEMEX whenever it is practical and feasible to do so. The Reps are so helpful and the products are second to none. Definitely my favourite supplier!" Lisa Cole, Buyer, Anwen Construction.

"CEMEX have always done right by me. Stuart is a diamond, the service is brilliant, and the Reps are good and understand my needs. Other suppliers come knocking on my door all of the time but I just say 'no'. CEMEX are my number 1." Mick Kenny, Managing Director, Chapel Park Groundworks.

"I did not know CEMEX had an Asphalt Plant at Divet Hill. I get a great service from the Quarry and will be happy to use CEMEX for the Asphalt work too." Clive Letman, Sales Executive, Jewson. Stuart and Clive have since made contact and arranged a formal meeting to discuss Asphalt supply and rates moving forward."

BEING THE BEST FOR SHAREHOLDERS

Up, Up And Away In Mexico



Terminal Building of Mexico City's New International Airport built with CEMEX concrete:

CEMEX expects to supply approximately 1,200,000 cubic metres of concrete for the main elements of the new airport.

CEMEX announced that it will supply 320,000 cubic metres of concrete for the Terminal Building of Mexico City's New International Airport.

CEMEX previously announced the supply of approximately 845,000 cubic metres of concrete which together with the quantity that the company has already supplied to this large-scale project would amount to 1,200,000 cubic metres of concrete.

Please read the complete press release: <http://cmx.to/2fJkU8vxxx>



BEING THE BEST FOR COMMUNITIES

Merchant Navy Day, Aboard The Sand Fulmar



3rd September is recognised as Merchant Navy Day in the United Kingdom. It represents the sacrifice of Merchant Mariners past and the on-going role that it plays in the commerce and life of this country.

On board the Sand Fulmar the Captain, Peter Dixon, and crew chose to mark the day with a photograph of the ship's Officers posted on social media to raise awareness of the day. On board they took a moment to reflect on the significance of the day and had steak for dinner.

The Merchant Navy played a huge role in both World Wars when thousands of sailors lost their lives. They have also played a vital role in the Falklands War, peacekeeping efforts in Yugoslavia and recent Middle East conflicts. Because of this great service to their country, representatives from the Merchant Navy are permitted to take part in Remembrance Day parades and to lay a wreath at The Cenotaph at this occasion.

An act of Parliament in 2000 created Merchant Navy Day to recognise the sacrifices of this civilian body of men and women who nevertheless in times of war expose themselves to the same danger as the armed forces and in peace time allow this island to prosper.

London Bouys row again!

Congratulations to Rob Lockhart and his brave rowing crew who again took to the Thames to row on behalf of the Ahoy charity.

A Tasty Event!



Stockton SSC hosted a coffee morning last week to raise money for Macmillan Cancer Support.

Colleagues baked, bought and donated some lovely cakes and the office hosted a "Great British Bake Off".

All the cakes were sliced and sold, raising £94 for the charity. CEMEX are to match the amount raised giving a grand total of £188!

Well done to everyone who dusted off their aprons and got baking and eating!



Awash-Wood With Cake!



Rail Solutions Washwood Heath, also took part in the Macmillan Cancer Support Coffee Morning, covering both day and night shifts. The Plant raised over £500 for this very worthwhile cause.

Plant Manager, Terry Gillooly, said: "We all know someone affected by cancer and we were delighted to take part in the coffee morning. The generosity of the guys was fantastic as always and very much appreciated."

Many thanks have to go to Kevin Lytton, our Plant Supervisor, who arranged the event and to his wife, Margaret, for making some fantastic cakes."

BEING THE BEST FOR EMPLOYEES

Thanks For Your Effort Winner Is....



Ian Phoenix from Logistics. Ian has been at the forefront for utilising the Isotrak system which is fitted to our Own Fleet vehicles, to help deliver fuel savings and improve driver safety.

Ian has inspired his driver team to improve month by month and leads the most successful operation in the UK. He incentivises his drivers with small prizes such as truck merchandise and encourages depots to compete against each other.



Not only has he maintained fuel savings but by challenging his drivers to adopt new driving styles has seen a reduction in blameworthy accidents by 25%.

Congratulations Ian and as a thank you, you will receive a £100 store voucher of your choice.

Thank You Too.....



Some of the other outstanding colleagues from August nominated for the Thanks For Your effort Award were:

Scott Williamson, Keith Buchan and Tony Wright, Terminal Operatives at Leith Cement Terminal. The team worked tirelessly on after their 12 hour shift to mend machinery and unload 14,000 tonnes of cement at the terminal when an electrical fault was caused by a broken motor. Through a series of events the team's hard work and dedication meant that the ship was unloaded at midnight and two days of downtime avoided.



Chris Burns, Relief Plant Manager RMX Area 7. Chris Burns was talking to a customer out of Whitby about the 200m³ pour of structural concrete we were supplying the next day when the customer let out that he was having 50m³ of blinding from a local independent because he didn't think we were capable of delivering both pours. Chris told him that we could accommodate and there would be no problem, so the customer agreed and we have supplied another 50m³ of concrete which a competitor could have easily supplied.

Neil Sargent, Alan Downes, Craig Pepper, Phil Hartley, Scott Christie, Tony Goodwin and Gunter Kennsett, Class 1 Bulk Cement Tanker Drivers for Rugby Cement. A high profile customer, Tarmac Heathrow, was going through a critical phase of their refurbishment and expansion project of T2 at Heathrow Airport. The work required up to 14 loads of cement per day for a period of 4 weeks direct from Rugby. This required CEMEX to engage with a small pool of trained drivers who are certificated to go airside at Heathrow to go the extra mile during the period. The work involved the drivers delivering to the customer direct from Rugby, going through a series of security measures, driving back to drop the empty trailer at Kingsmead picking up a loaded trailer returning to Heathrow to deliver again, and then doing it all over again before finally returning back to Rugby. The dedication and team work of the drivers ensured the customer was able to continuously supply materials through this exceptionally busy period.

Leo Medley, Plant Manager, Asphalt Fridaythorpe. Fridaythorpe is a small team of four people. One of the team is on long-term sick and this has really tested the team's ability to cover all our customer requirements. From the customer and sales dept perspective we haven't had any issues; this is thanks to the leadership and commitment from Leo Medley.

Leo has cancelled his pre-planned holidays on four occasions to maintain supply to customers. Leo and his wife deserve a Thanks For Their Efforts Reward as all the family need to be committed to CEMEX to allow this level of customer service.

Mark Stephenson and Graham Box, Operatives Asphalt Leyburn. They only have two mixer men at Leyburn. Our sales team picked up some out of hours work. Mark Stephenson and Graham Box changed their holiday plans to allow the Plant to cover day and night working.

Elizabeth Bowden, Supply Chain System Supervisor, Aggs and Asphalt. Owing to changes in requirements for ISO 9001 compliance and changes in our own systems, there were a large number of SOP documents for the weighbridges and planning office to be reviewed and new ones created. There were also new sections around risk assessments and competency assessments to be carried out to a very short timescale. Working with Brin Sandhu and Neil Adams, Liz took a lead and pulled together the necessary information to a high standard and very quickly and efficiently, whilst maintaining a positive attitude that helped everyone get through the task in hand.

Andrew Scott, Development and Estates Manager Aggregates. Andy identified an opportunity for CEMEX to obtain planning permission for a new Quarry and Landfill on CEMEX owned farmland at Langley near Slough. He showed great innovation by identifying the opportunity as a result of a government funded infrastructure project and strong leadership to pull together a team of internal and external experts to deliver the site earlier than expected. His collaborative approach, working closely with the operational and commercial teams in the aggregates business was impressive.

Jessica Murrell, Aggregates Planner. Jess has become the key account responsible Planner for major asphalt customer, Tarways Asphalt, taking ownership of this difficult customer account who works on many different sites and makes multiple amendments during the day. The usual "whoever takes the



call deals with the call” scenario was not working well with this customer so a new single contact approach was needed. It is still a difficult account to manage due to the multiple changes but Jess has taken that workload in her stride.

Commuting Sand Falcon Style.....



The French pilot of the Sand Falcon marine dredger decided on a different way to commute home from work last week. Rather than catch a boat to shore he hopped into a helicopter at Dunkirk in order to get home!

The photo shows him being winched on board.

How A Truck Is Made.....



The Logistics Driver Apprentices and their mentors visited the DAF Truck Assembly plant in Leyland to see how our trucks are designed, tested and built. The 710,000 sq ft assembly plant employs circa. 1,000 people with a capacity to produce over 12 trucks an hour for delivery in UK and Europe.

The CEMEX team had educational talks from the manufacturing, engineering and design teams explaining the advanced technologies now used to produce

modern trucks with the latest emission and safety features.

A full guided tour of the factory was given and they were shown a truck being assembled from parts arriving at one end to driving off the line in about an hour, and it was great to see how closely the teams had to work on the line to achieve the continuous flow along the moving line and the quality control involved. A tour of the huge on-site parts facility and logistics was also given which stocks and distributes parts across the UK with a 24/7 delivery service with 150 staff. More than 2 million parts are sent out per year!

The visit is part of the wider development of the Apprentices as they work their way through the training scheme. The Apprentices are currently in the process of passing their HGV license tests and beginning on road training. The team at DAF were impressed with CEMEX's commitment to train young drivers and we have had great feedback from our guys on how informative and enjoyable the experience had been.



Internal Vacancies

IVC Ref	Position	Company	Location	Closing date
279-09-2017	Chemical Laboratory Analyst x 2	Cement Operations	Rugby Plant	06/10/2017
280-10-2017	Area Manager	Readymix Southern	South East & South Coast	13/10/2017
281-10-2017	Electrical Maintainer Operator x 2	UK Cement	Rugby	13/10/2017
282-10-2017	Mechanical Maintainer Operator x 6	UK Cement	Rugby	13/10/2017
283-10-2017	Sales Agent	UK Readymix	Rugby	09/10/2017
284-10-2017	Multi Skilled Operative	Asphalt Northern	Liverpool Huyton	13/10/2017
285-10-2017	Plant Operative	UK Materials (Aggregates)	Hyndford Quarry	17/10/2017

For further details on other roles and a full listing of other vacancies, together with information on how to apply, please log on to CEMEX Shift > My Services > Internal Vacancies>New IVCs.

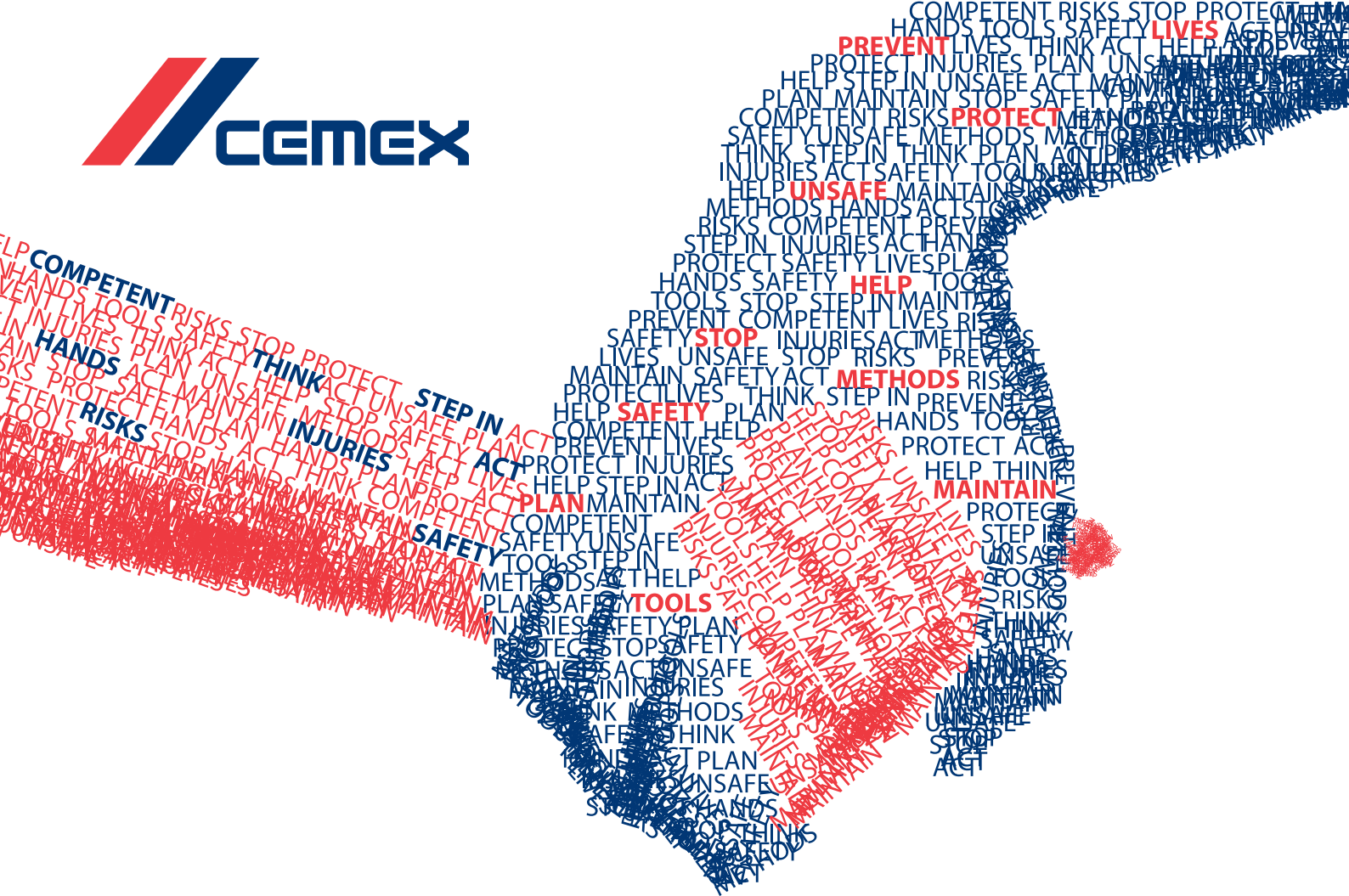
We would love to hear from you for the next edition

To send us a story: either click on 'submit a story' on the UK News website or email gb-communicationsandpublicaffairs@cemex.com or call us on 01932 583 217/006

If you can, please include a photo too (taken in super fine landscape setting and saved as a jpeg.) Thank you.







SAFETY...IT'S IN YOUR HANDS

Hand **injuries change lives**, making even simple every day tasks very difficult

Always ensure you are **competent** for the task

Never use damaged, broken or improvised tools or work methods

Do **not assume** every task is safe
Ask the question “How could I or someone else be injured?”

STOP & THINK and **STEP IN** if you see unsafe acts or conditions

